

Organizational Patterns

Concrete

values hands-on
learns from a model
values the practical
likes activities, real world
wants to feel useful

Abstract

enjoys debate
like intellectual discussion
values recognition
wants high standards
envisions future ideas

Sequential

organizes well
needs to understand directions/expectations before starting
values procedures and rules
wants job well done
step-by-step when trying something new

Global

likes to try the new, variety
is flexible - rolls with it
builds on interactions/ideas of others
appreciates risk/challenge
thinks outside the box